

Test Agency	AGENCY BUDGET - 2005					AGENCY BUDGET - 2005					Total			
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct			Nov	Dec
<b>INCOME</b>														
P-C Commission	68304	74168	74874	79918	76617	104560	115957	97255	79162	59423	92796	126964	1050000	Budget Equals Worksheet
2004	62124	67458	68100	72687	69685	95100	105466	88456	72000	54047	84400	115477	955000	
Life & Health	554	707	4499	15998	723	10908	11223	4158	6154	10372	125	2080	67500	Budget Equals Worksheet
2004	451	576	3666	13035	589	8888	9145	3388	5014	8451	102	1695	55000	
Contingent	0	0	7396	7472	1632	0	0	0	0	0	0	0	16500	Budget Equals Worksheet
2004			6589	6657	1454								14700	
Fees	1473	1473	1473	1473	1473	1643	1643	1643	1643	1643	1643	2776	20000	Budget Equals Worksheet
2004	1300	1300	1300	1300	1300	1450	1450	1450	1450	1450	1450	2450	17650	
Investments	1043	1306	913	1100	1174	451	593	1519	1513	1055	4437	2896	18000	Budget Equals Worksheet
2004	1000	1252	875	1054	1125	432	568	1456	1450	1011	4252	2775	17250	
Miscellaneous	800	800	800	800	800	800	800	800	800	800	800	1200	10000	Budget Equals Worksheet
2004	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1500	12500	
other category	0	0	0	0	0	0	0	0	0	0	0	0	0	Budget Equals Worksheet
2004													0	
other category	0	0	0	0	0	0	0	0	0	0	0	0	0	Budget Equals Worksheet
2004													0	
other category	0	0	0	0	0	0	0	0	0	0	0	0	0	Budget Equals Worksheet
2004													0	
other category	0	0	0	0	0	0	0	0	0	0	0	0	0	Budget Equals Worksheet
2004													0	
(less) Comm Exp	1167	1056	1494	2667	954	1051	1618	1863	1778	1874	1556	922	18000	Budget Equals Worksheet
2004	1050	950	1345	2400	859	946	1456	1677	1600	1687	1400	830	16200	
<b>NET REVENUE</b>	71007	77399	88461	104094	81464	117311	128599	103512	87494	71419	98245	134994	1164000	
2004	64825	70636	80185	93333	74294	105924	116173	94073	79314	64272	89804	123067	1055900	
<b>Test Agency EXPENSES</b>														
	AGENCY BUDGET - 2005					AGENCY BUDGET - 2005								
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	
Exec Comp	7829	7829	7829	7829	7829	7829	7829	7829	7829	7829	7829	18886	105000	Budget Equals Worksheet
2004	7083	7083	7083	7083	7083	7083	7083	7083	7083	7083	7083	17087	95000	
Sales Comp	5666	6153	6212	6630	6356	8674	9620	8068	6567	4930	7698	10925	87500	Budget Equals Worksheet
2004	5343	5801	5857	6251	5993	8179	9070	7607	6192	4648	7258	10301	82500	
Office Comp	29959	30292	30625	34286	31490	33121	34619	33288	32622	32222	35518	46958	405000	Budget Equals Worksheet
2004	27000	27300	27600	30900	28380	29850	31200	30000	29400	29040	32010	42320	365000	
Empl Costs	8026	8181	8253	9005	8440	9184	9640	9098	8688	8300	9436	14247	110500	Budget Equals Worksheet
2004	6683	6811	6871	7498	7027	7646	8026	7575	7233	6911	7857	11862	92000	
<b>Total Comp</b>	<b>51480</b>	<b>52454</b>	<b>52918</b>	<b>57750</b>	<b>54115</b>	<b>58808</b>	<b>61708</b>	<b>58283</b>	<b>55706</b>	<b>53281</b>	<b>60481</b>	<b>91016</b>	<b>708000</b>	<b>No Entry - Calcs Automatically</b>
<b>2004</b>	<b>46108</b>	<b>46996</b>	<b>47411</b>	<b>51732</b>	<b>48483</b>	<b>52758</b>	<b>55379</b>	<b>52265</b>	<b>49908</b>	<b>47682</b>	<b>54208</b>	<b>81570</b>	<b>634500</b>	<b>No Entry - Calcs Automatically</b>
T & E	560	1093	360	605	724	1387	2636	254	230	353	185	114	8500	Budget Equals Worksheet
2004	540	1054	347	584	698	1338	2543	245	222	341	178	110	8200	
Auto	1167	1167	1167	1167	1167	1167	1167	1167	1167	1167	1167	1167	14000	Budget Equals Worksheet
2004	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	12000	
Advert	1175	1415	2065	1640	2241	958	963	1516	1594	1492	2521	2418	20000	Budget Equals Worksheet
2004	1050	1264	1845	1465	2002	856	860	1354	1424	1333	2252	2160	17865	
Occupancy	3750	3750	3750	3750	3750	3750	3750	3750	3750	3750	3750	3750	45000	Budget Equals Worksheet
2004	3625	3625	3625	3625	3625	3625	3625	3625	3625	3625	3625	3625	43500	
Telephone	1576	1678	1807	1932	2046	1881	1799	2160	1447	1579	972	2124	21000	Budget Equals Worksheet
2004	1460	1554	1674	1789	1895	1742	1666	2001	1340	1462	900	1967	19450	
Postage	715	715	1073	715	715	715	1124	715	715	715	715	766	9400	Budget Equals Worksheet
2004	700	700	1050	700	700	700	1100	700	700	700	700	750	9200	
Print,Sta,Off Sup	1364	1213	1768	782	2102	1364	1417	1537	1348	1155	1532	1417	17000	Budget Equals Worksheet
2004	1300	1156	1685	745	2003	1300	1350	1465	1285	1101	1460	1350	16200	
Dues,Subs,Contrb	1187	0	612	0	989	0	0	1961	0	0	0	0	4750	Budget Equals Worksheet
2004	1062		548		885			1755					4250	
Taxes & Licens.	0	0	3279	0	473	0	684	0	3689	0	375	0	8500	Budget Equals Worksheet
2004			3125		451		652		3515		357		8100	
P&C Ins	2333	2333	2333	2333	2333	2333	2333	2333	2333	2333	2333	2336	28000	Budget Equals Worksheet
2004	2056	2056	2056	2056	2056	2056	2056	2056	2056	2056	2056	2059	24675	
<b>Test Agency EXPENSES-PG2</b>														
	2005					AGENCY BUDGET - 2005								
	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec	Total	
Prof Fees	6572	0	0	3698	0	0	4148	0	0	1582	0	0	16000	Budget Equals Worksheet
2004	5545			3120			3500			1335			13500	
Equip Maint&Rent	1078	1078	1078	1078	1078	1078	1078	1078	1078	1078	1078	1138	13000	Budget Equals Worksheet
2004	900	900	900	900	900	900	900	900	900	900	900	950	10850	
Bad Debts	583	583	583	583	583	583	583	583	583	583	583	583	7000	Budget Equals Worksheet
2004		658			5000				42		300		6000	
Outside Services	593	1086	307	907	1083	665	438	525	382	278	227	8	6500	Budget Equals Worksheet
2004	465	852	241	712	850	522	344	412	300	218	178	6	5100	
Data Processing	2312	2168	1798	1849	2147	1798	1849	1541	1798	1849	1541	1798	22450	Budget Equals Worksheet
2004	2250	2110	1750	1800	2090	1750	1800	1500	1750	1800	1500	1750	21850	
Education	244	0	1571	0	0	542	0	2708	0	1349	0	87	6500	Budget Equals Worksheet
2004	225		1450			500		2500		1245		80	6000	
Miscellaneous	48	57	105	43	64	0	81	119	0	287	197	0	1000	Budget Equals Worksheet
2004	50	60	110	45	67		85	125		301	207		1050	
Deprec & Amort	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	3000	36000	Budget Equals Worksheet
2004	3375	3375	3375	3375	3375	3375	3375	3375	3375	3375	3375	3375	40500	
Off Life	305	305	305	305	305	321	321	321	321	321	321	349	3800	Budget Equals Worksheet
2004	305	305	305	305	305	321	321	321	321	321	321	349	3800	
Interest	468	876	252	651	1047	593	717	1154	1389	1694	682	477	10000	Budget Equals Worksheet
2004	456	854	246	635	1021	578	699	1125	1354	1652	665	465	9750	
Other	58	58	58	58	58	58	58	58	58	58	58	58	700	Budget Equals Worksheet
2004	50	50	50	50	50	50	50	50	50	50	50	50	600	
<b>TOTAL EXPENSE</b>	80568	75030	80191	82848	80021	81002	89855	84765	80589	77906	81719	112606	1007100	
2004	72522	68569	72793	74638	77456	73371	81305	76774	73167	70497	74232	101616	916940	
<b>PRE-TAX PROFIT</b>	-9561	2370	8270	21246	1443	36309	38744	18747	6905	-6487	16527	22388	156900	
2004	-7697	2067	7392	18695	-3162	32553	34868	17299	6147	-6225	15572	21451	138960	